



Foreign Agricultural Service

GAIN Report

Global Agriculture Information Network

Required Report - public distribution

Date: 4/22/2003

GAIN Report #GR3007

Greece

Dried Fruit

Annual

2003

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Report Highlights:

Summer rainstorms and flooding in 2002 caused sultana co-ops in Peloponnese and Crete to report a raisin production drop of 67 percent. 2002 Raisin production is 10,000 tons of mostly inferior quality. Greece imported 418 tons of raisins and exported 12,651 tons in 2002.

Includes PSD changes: Yes
Includes Trade Matrix: Yes
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Executive Summary

Sultana Cooperatives in Peloponnese and Crete report that the 2002 output was dramatically down by almost 67 percent, after disastrous summer rainstorms with flooding which hit both the Island of Crete and the area of Peloponnese while grapes were maturing on the vines. All types of grapes including sultanas were affected. Raisin production is finally reported at only 10,000 MT (Dried fruit basis) of inferior quality, mostly of grade No.5 and a much smaller amount at grade No.4. For Grade No.5 dried sultanas delivered to packers, farmers received 0.30-0.35 euros/Kg and 0.40-0.41 euros/Kg for Grade No.4. For a few amounts of very good quality, Grade No.2, prices paid were 0.58 euros/Kg. These are prices received by farmers without adding any EU income support. If the EU subsidy is added, then the actual price per Kg of dried fruit is calculated to be in the neighborhood of 0.71 euros. The income support paid by the EU is set at 3,228.17 euros/Ha in compliance with EU Reg. No. 1621.

The KSOS (Greek Confederation of Sultana Cooperatives) reports that the final production of 10,000 MT for the 2002 crop is broken down to 7,500 MT for the island of Crete and 2,500 MT for Peloponnese.

These developments have adversely affected trade and farmer incomes. Farmers are requesting compensation through ELGA (Agricultural Insurance Fund). Most compensation payments took place earlier this year, based on field evaluations of damage per farm.

MY 2001-2002 ending stocks (in the hands of packers, wholesalers, and retailers) are estimated at approximately 10,800 MT of good quality raisins of mostly Grade No. 4 and significant quantities of Grade No.2, which will help to facilitate some trade activity and satisfy domestic consumption. Imports in CY 2002 (12 months) reached 418 MT of which 80 MT were imported from US. The value of total imports in 2002 was US\$ 428,000. Imports of raisins are from many origins: from third countries such as Turkey, the US and also from EU member states. Some dried US fruit enters Greece after initial import through another EU country.

Greek exports for the same period CY 2002 reached 12,651 MT with Germany being the main buyer of Greek Sultanas. Indicative export prices in the marketing period 2002-2003 to Germany, were at 800 euros/MT for Grade No.2 and 750 Euros/MT for Grade No.4.

Although it is too early, sources in the field report that if weather conditions permit, a harvest of 28,000 MT may happen in 2003.

Except the spectacular drop of production in 2002, there are no further changes reported on trade and policy since our last semi-annual report, GR2019.

Exchange Rates:

Jan-April 2003

\$1.00 = 0.928 euros

PS&D Table, Raisins

PSD Table						
Country	Greece					
Commodity	Raisins				(HA)(MT)	
	2001	Revised	2002	Estimate	2003	Forecast
	USDA Official[Old]	Post Estimate[New]	USDA Official[Old]	Post Estimate[New]	USDA Official[Old]	Post Estimate[New]
Market Year Begin		09/2001		09/2002		09/2003
Area Planted	26000	26000	26000	26000	0	26000
Area Harvested	26000	26000	26000	26000	0	26000
Beginning Stocks	5930	6430	3500	10730	2300	2580
Production	28500	28500	29000	10000	0	28000
Imports	500	800	500	850	0	500
TOTAL SUPPLY	34930	35730	33000	21580	2300	31080
Exports	24000	19000	24000	14000	0	23000
Domestic Consumption	7430	6000	6700	5000	0	6000
Ending Stocks	3500	10730	2300	2580	0	2080
TOTAL DISTRIBUTION	34930	35730	33000	21580	0	31080

Export Trade Matrix, Raisins

Export Trade Matrix			
Country	Greece		
Commodity	Raisins		
Time period		Units:	
Exports for:	2001		2002
U.S.		U.S.	122
Others		Others	
Germany	5127	Germany	3450
France	1548	Italy	746
Italy	878	France	1182
UK	973	Other EU	544
Netherlands	188	>Sub Total EU	5922
Austria	172	Australia	1880
Belgium-Lux	122	Poland	2525
Spain	1		
>Sub Toal EU	9009		
Poland	3748		
Total for Others	12757	Total for Others	10327
Others not Listed	2763	Others Not Listed	2202
Grand Total	15520	Grand Total	12651

Import Trade Matrix, Raisins

Import Trade Matrix			
Country	Greece		
Commodity	Raisins		
Time period		Units:	
Imports for:	2001		2002
U.S.	100	U.S.	80
Others		Others	
Germany	856	Germany	90
France	116	France	2
UK	98	>Sub Total EU	92
>Sub Total EU	1070	Turkey	60
Turkey	160	Chile	40
Egypt	100		
Switzerland	20		
Chile	20		
Yugoslavia	32		

Poland	20		
Total for Others	1422	Total for Others	192
Others not Listed	67	Others not listed	146
Grand Total	1589	Grand Total	418